

CFC Wider Horizons Finance Program

Equipment: **New Cessna single engine piston aircraft.**
(Available to U.S. & Canadian retail customers excluding VT)

Time Period: Available until amended or cancelled.

Term: 20 years

Down Payment: 10% of aircraft purchase price

Loan Fees: \$500; \$800 minimum for LLC's, LLP's, trusts or other structures where CFC may require legal review. (CFC's loan/legal fees may be financed upon request)

Rates & Payments					
Normal Utilization:	<u>Aircraft</u>	<u>Price</u>	<u>Loan Amount</u>	<u>Fixed Rates as low as</u>	<u>Payments as low as</u>
	Skyhawk TD	\$298,500	\$268,650	5.99%	\$1,923
	Skyhawk SP	\$283,500	\$255,150	5.99%	\$1,827
	Skylane	\$367,000	\$330,300	5.89%	\$2,345
	Turbo Skylane	\$398,500	\$358,650	5.89%	\$2,547
	Stationair	\$503,500	\$453,150	5.79%	\$3,192
	Turbo Stationair	\$540,500	\$486,450	5.79%	\$3,426
	350	\$535,000	\$481,500	5.69%	\$3,364
	400	\$620,000	\$558,000	5.69%	\$3,899

Prepayment Premiums: None

Aftermarket Options: CFC may be able to finance qualifying after-market upgrades accomplished after your initial purchase.

Normal Utilization: Annual aircraft hourly utilization not to exceed 300 hours for Part 91 Personal and Business use
Rate: Minimum fixed rate for Normal Utilization as depicted above, if CFC direct debit is used
Amortization: Maximum of 240 months

High Utilization: Annual aircraft hourly utilization exceeding 300 hours for Part 91, Part 135 and Part 141 usage
Rate: 0.20% higher than minimum rates depicted above
Amortization: 144 months, subject to use and customer qualification

The finance professionals at CFC can also assist you with your insurance needs.

For further details, contact Cessna Finance Corporation at 1-800-551-5787

CFC Customer Loyalty Option:

- All CFC customers in good credit standing who trade up to a new Cessna single engine piston aircraft after the first 12 months and before the 60th month, CFC will agree to finance up to **100%** of the retail price of the new aircraft, subject to CFC credit approval.

The above sample payment structures are based on the following and subject to change.

- The program, rates and payments are subject to CFC credit approval and may vary based upon customer qualification
- Normal or High aircraft utilization is determined by CFC in its sole discretion
- Rate options shown will be **0.25%** higher if direct debit is not utilized
- This program is available through participating CSTARs only
- Restrictions and limitations may apply to customers residing AK and HI

CFC reserves the right to revise the terms of this finance program without notice